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## **Hanlontown Discount Schedule – Effective October 1<sup>st</sup>, 2020**

### **Test Weight**

1 cent per bushel each pound 52.0 to 53.9  
2 cents per bushel each pound below 51.9  
Loads below 50.0 pounds are subject to rejection.

<u>Pounds</u>	<u>Discount</u>
54.0 and above	No discount
53.0-53.9	\$.01/bu
52.0-52.9	\$.02/bu
51.0-51.9	\$.04/bu
50.0-50.9	\$.06/bu
49.0-49.9	\$.10/bu
48.0-48.9	\$.14/bu
Below 48#	See Management

### **Damage**

1 cent per bushel each % above 5.0%  
2 cents per bushel each % above 7.0%  
Loads above 10% are subject to rejection.

<u>Percent</u>	<u>Discount</u>
0%-5.0%	No discount
5.1%-6.0%	\$.01/bu
6.1%-7.0%	\$.02/bu
7.1%-8.0%	\$.04/bu
8.1%-9.0%	\$.06/bu
9.1%-10.0%	\$.08/bu
10.1% and above	See Management

### **Heat Damage**

1 cent each 1/10<sup>th</sup> of 1% beginning at 2/10<sup>th</sup> of 1% with a maximum of 2%.  
Above 2% see management.

### **Infested**

Loads with two or more live weevils are considered infested and will be rejected.

### **Musty**

\$.10/bushel

### **Moisture**

Discounts are taken on a load-by-load basis.  
No shrink will be taken.

Loads above 19% are subject to rejection.

<u>Moisture %</u>	<u>Discount</u>
15.5% and below	No discount
15.6%-16.0%	\$.03/bu
16.1%-16.5%	\$.06/bu
16.6%-17.0%	\$.09/bu
17.1%-17.5%	\$.13/bu
17.6%-18.0%	\$.17/bu
18.1%-18.5%	\$.21/bu
18.6%-19.0%	\$.25/bu.
Above 19%	See Management

### **Broken Corn & Foreign Material**

2 cents each 1% from 3.1% to 5.0%

3 cents each 1% above 5.0%

Loads above 7% are subject to rejection.

<u>Percent</u>	<u>Discount</u>
3.0% and below	No discount
3.1%-4.0%	\$.02/bu
4.1%-5.0%	\$.04/bu
5.1%-6.0%	\$.07/bu
6.1%-7.0%	\$.10/bu
7.1% and above	See Management

### **Sour**

\$.10/bushel

POET Grain – Hanlontown reserves the right to reject any corn that is found to be musty, heat-damaged, sour or possessing a commercially objectionable foreign odor (COFO).

POET Grain – Hanlontown reserves the right to reject any corn that contains soybeans.

Title to corn passes to POET Grain – Hanlontown upon delivery.

Corn is graded according to USDA standards. All loads are settled on a load-to-load basis.

POET Grain – Hanlontown reserves the right to buyer's call on any corn that is discountable.

This discount schedule is subject to change without notice.